BURT'S BEES®
TRUE TO NATURE®
WINTER / SPRING 2020

what's new

NEW!
WATERMELON LIP BALM

NEW!
ASSORTED 4 PACK

NEW!
BABY SKIN SENSITIVE ESSENTIALS GIFT SET

NEW!
ACNE TOWELETTE & BLEMISH STICK

what's new

NEW!

HEMP LINE

HEMP HAND CREAM

HEMP LIP BALM

HEMP BODY LOTION

What's Inside?

CLICK INTERACTIVE TABS TO NAVIGATE

Our TOP 30 PRODUCTS

Over the years, a great deal of fanfare has been bestowed upon us, and we are always flattered when our products are recognized as being among the best in the industry.

There are too many to list *all* of our awards here, but throughout this catalog you will see this icon ★ next to an award-winning product.

To find out more about our products, visit:
www.burtsbees.com

★	1	**Beeswax Lip Balm**
	2	Vanilla Bean Lip Balm
★	3	**Pomegranate Lip Balm**
★	4	**Ultra Conditioning Lip Balm**
	5	Cucumber Mint Lip Balm
★	6	**Coconut & Pear Lip Balm**
	7	Superfruit Lip Balm – 4 Pack
★	8	**Micellar Facial Cleansing Towelettes**
★	9	**Sensitive Facial Cleansing Towelettes**
	10	Medicated Lip Balm
	11	Mango Lip Balm
★	12	**Baby Bee Shampoo & Wash – Original**
★	13	**Sensitive Daily Moisturizing Cream**
	14	Cucumber & Sage Facial Cleansing Towelettes
★	15	**White Tea Facial Cleansing Towelettes**
★	16	**Pink Grapefruit Facial Cleansing Towelettes**
	17	Best of Burt's Lip Balm — 4 Pack
★	18	**Honey Lip Balm**
	19	Micellar Rose Facial Cleansing Towelettes
	20	Strawberry Lip Balm
★	21	**Red Dahlia Tinted Lip Balm**
★	22	**Sensitive Facial Cleanser**
	23	Facial Cleansing Oil
	24	Overnight Lip Treatment
★	25	**Rose Tinted Lip Balm**
	26	Soap Bark & Chamomile Deep Cleansing Cream
	27	Hand Salve
★	28	**Milk & Honey Body Lotion**
★	29	**Herbal Complexion Stick**
	30	Peach & Willow Bark Deep Pore Scrub

Source: L52W – IRI MULO through 11/24/19

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Burt's Bees Baby™
Nourishing Lotion
Original
6 oz
list $4.40
msrp $7.99

7 92850 01010 9

Burt's Bees Baby™
Nourishing Lotion
Original
12 oz
list $7.00
msrp $9.99

7 92850 01470 1

AWARD WINNER

Burt's Bees Baby™
Shampoo & Wash
Original
8 fl oz
list $3.50
msrp $6.99

7 92850 72799 1

Burt's Bees Baby™
Shampoo & Wash
Original
12 fl oz
list $4.95
msrp $8.99

7 92850 74399 1

Burt's Bees Baby™
Dusting Powder
7.5 oz
list $4.50
msrp $8.99

7 92850 74999 3

Burt's Bees Baby™
Bubble Bath
12 fl oz
list $4.95
msrp $8.99

7 92850 33699 5

Burt's Bees Baby™
Shampoo & Wash
Original
21 fl oz
list $8.25
msrp $14.99

7 92850 01530 2

Burt's Bees Baby™
Nourishing Baby Oil
4 fl oz
list $4.50
msrp $8.99

7 92850 71299 7

Burt's Bees Baby™
Ultra Gentle Lotion
6 oz
list $4.40
msrp $7.99

7 92850 90521 4

Burt's Bees Baby™
Ultra Gentle Lotion
12 oz
list $7.00
msrp $9.99

7 92850 90522 1

Burt's Bees Baby™
Face & Hand Cloths
3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 02322 2

Burt's Bees Baby™
Foaming Shampoo & Wash
8.4 fl oz
list $5.50
msrp $9.99

7 92850 90538 2

Burt's Bees Baby™
Daily Cream To Powder
4 oz
list $5.50
msrp $9.99

7 92850 02420 5

Burt's Bees Baby™
Diaper Rash Ointment
3 oz
list $4.95
msrp $8.99

7 92850 03050 3

Burt's Bees Baby™
Multipurpose Ointment
7.5 oz
list $4.95
msrp $8.99

7 92850 01331 5

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Burt's Bees Baby™
Nourishing Lotion
Calming
6 oz
list $4.40
msrp $7.99

7 92850 01020 8

Burt's Bees Baby™
Nourishing Lotion
Calming
12 oz
list $7.00
msrp $9.99

7 92850 01940 9

Burt's Bees Baby™
Shampoo & Wash
Calming
12 fl oz
list $4.95
msrp $8.99

7 92850 02310 9

Burt's Bees Baby™
Shampoo & Wash
Calming
21 fl oz
list $8.25
msrp $14.99

7 92850 01778 8

Burt's Bees Baby™
Chlorine-Free Wipes
Fragrance Free
72 Count
list $2.75
msrp $4.99

7 92850 00415 3

new!
Burt's Bees Baby™
Sensitive Skin Essentials
list $13.75
msrp $24.99

7 92850 90924 3

Burt's Bees Baby™
Getting Started Kit
list $7.15
msrp $12.99

7 92850 00913 4

Burt's Bees Baby™
Sweet Memories Gift
list $13.75
msrp $19.99

7 92850 89248 4

Mama Bee
Leg & Foot Cream
3.4 fl oz
list $5.50
msrp $9.99

7 92850 76099 8

Mama Bee
Belly Butter
6.5 oz
list $7.15
msrp $12.99

7 92850 01030 7

Mama Bee
Nourishing Body Oil
4 fl oz
list $4.00
msrp $7.99

7 92850 76199 5

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Body Lotion
Aloe & Shea
6 oz
list $4.40
msrp $7.99

7 92850 90859 8

Body Lotion
Aloe & Shea
12 oz
list $7.00
msrp $9.99

7 92850 90860 4

AWARD WINNER

Body Lotion
Cocoa & Cupuaçu Butters
6 oz
list $4.40
msrp $7.99

7 92850 00940 0

Body Lotion
Cocoa & Cupuaçu Butters
12 oz
list $7.00
msrp $9.99

7 92850 00942 4

AWARD WINNER

Body Lotion
Milk & Honey
6 oz
list $4.40
msrp $7.99

7 92850 00662 1

Body Lotion
Milk & Honey
12 oz
list $7.00
msrp $9.99

7 92850 00664 5

new!
Body Lotion
Hemp
6 oz
list $4.40
msrp $7.99

7 92850 90854 3

new!
Body Lotion
Hemp
12 oz
list $7.00
msrp $9.99

7 92850 90903 8

Body Lotion
Ultimate Care
6 oz
list $5.50
msrp $9.99

7 92850 01294 3

Body Lotion
Radiance
6 fl oz
list $4.95
msrp $8.99

7 92850 19099 3

Bath & Body Oil
Lemon & Vitamin E
5 fl oz
list $5.50
msrp $9.99

7 92850 90714 0

Body Wash
Citrus & Ginger
12 fl oz
list $4.95
msrp $8.99

7 92850 90381 4

Body Wash
Lavender & Honey
12 fl oz
list $4.95
msrp $8.99

7 92850 90383 8

Body Wash
Rosemary & Lemon
12 fl oz
list $4.95
msrp $8.99

7 92850 90385 2

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Hair Treatment
Avocado Butter
4.3 oz
list $4.95
msrp $8.99

7 92850 08499 5

More Moisture
Baobab
Shampoo
10 fl oz
list $4.95
msrp $8.99

7 92850 01322 3

More Moisture
Baobab
Conditioner
10 fl oz
list $4.95
msrp $8.99

7 92850 01320 9

Very Volumizing
Pomegranate
Shampoo
10 fl oz
list $4.95
msrp $8.99

7 92850 01313 1

Very Volumizing
Pomegranate
Conditioner
10 fl oz
list $4.95
msrp $8.99

7 92850 01310 0

Throat Drops
Honey
20 count
list $1.49
msrp $2.49

7 92850 01441 1

Throat Drops
Honey & Lemon
20 count
list $1.49
msrp $2.49

7 92850 01442 8

Throat Drops
Honey & Pomegranate
20 count
list $1.49
msrp $2.49

7 92850 01443 5

Hand Salve
12 pc Display
3 oz
list (display) $66.00
msrp $9.99

7 92850 10599 7

Hand Salve Mini
36 pc Display
0.30 oz
list (display) $49.68
msrp $2.49

7 92850 10499 0

AWARD WINNER

Cuticle Cream
Lemon Butter
24 pc Display
0.60 oz
list (display) $79.20
msrp $5.99

7 92850 07099 8

Cuticle Cream
Blister Box
Lemon Butter
0.60 oz
list $3.30
msrp $5.99

7 92850 07199 5

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AWARD WINNER

Foot Crème
Coconut
4.3 oz
list $5.50
msrp $9.99

7 92850 06999 2

AWARD WINNER

Foot Lotion
Peppermint
3.4 fl oz
list $5.50
msrp $9.99

7 92850 06599 4

new!

Hand Cream
Hemp
2.5 fl oz
list $4.95
msrp $8.99

7 92850 90856 7

AWARD WINNER

Hand Cream
Honey & Grapeseed
2.6 oz
list $5.50
msrp $9.99

7 92850 64699 5

AWARD WINNER

Hand Cream
Almond & Milk
8 pc Display
2 oz
list (display) $44.00
msrp $9.99

7 92850 25999 7

Hand Cream
Ultimate Care
3.2 oz
list $7.15
msrp $12.99

7 92850 01290 5

Hand Cream
Shea Butter Repair
3.2 oz
list $7.15
msrp $12.99

7 92850 29199 7

AWARD WINNER

Hand Cream
Lavender & Honey
1 oz
list $2.97
msrp $5.39

7 92850 90375 3

Hand Cream
Orange Blossom
& Pistachio
1 oz
list $2.97
msrp $5.39

7 92850 90379 1

Hand Cream
Rosemary & Lemon
1 oz
list $2.97
msrp $5.39

7 92850 90377 7

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Intense Hydration
Day Lotion
1.8 oz
list $9.90
msrp $17.99

7 92850 01682 8

Intense Hydration
Night Cream
1.8 oz
list $9.90
msrp $17.99

7 92850 01690 3

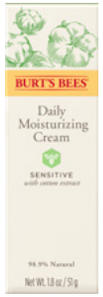
AWARD WINNER

Intense Hydration
Cream Cleanser
6 oz
list $5.50
msrp $9.99

7 92850 01680 4

Intense Hydration
Nourishing Facial
Water
5 fl oz
list $7.15
msrp $12.99

7 92850 90217 6



AWARD WINNER

Sensitive
Daily Moisturizing
Cream
1.8 oz
list $8.25
msrp $14.99

7 92850 01400 8

Sensitive
Night Cream
1.8 oz
list $8.25
msrp $14.99

7 92850 01420 6

AWARD WINNER

Sensitive
Eye Cream
0.5 oz
list $8.25
msrp $14.99

7 92850 90219 0

AWARD WINNER

Sensitive
Facial Cleanser
6 oz
list $5.50
msrp $9.99

7 92850 01430 5

new!
Renewal
Firming Day Lotion
with SPF 30
2 oz
list $11.00
msrp $19.99

7 92850 90718 8

new!
Renewal
Firming Moisturizing Cream
1.8 oz
list $11.00
msrp $19.99

7 92850 89258 3

new!
Renewal
Firming Eye Cream
0.58 oz
list $11.00
msrp $19.99

7 92850 90721 8

AWARD WINNER
new!
Renewal
Intensive Firming Serum
1.1 fl oz
list $11.00
msrp $19.99

7 92850 90723 2

AWARD WINNER
new!
Renewal
Refining Cleanser
6 oz
list $5.50
msrp $9.99

7 92850 89252 1

AWARD WINNER
new!
Renewal
Dark Spot Corrector
1 fl oz
list $11.00
msrp $19.99

7 92850 90725 6

Eye Makeup
Remover Pads
35 count
list $3.30
msrp $5.99

7 92850 89731 1

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Skin Nourishment
Day Lotion w/SPF 15
2 fl oz
list $9.90
msrp $17.99

7 92850 89495 2

Skin Nourishment
Eye Cream
0.5 fl oz
list $9.90
msrp $17.99

7 92850 89725 0

Skin Nourishment
Gentle Foaming Cleanser
4.8 fl oz
list $5.50
msrp $9.99

7 92850 89806 6

Skin Nourishment
Night Cream
1.8 fl oz
list $9.90
msrp $17.99

7 92850 89864 6

Skin Nourishment
Hydrating Gel Cream
1.8 fl oz
list $9.90
msrp $17.99

7 92850 90037 0

Acne
Clarifying Toner
5 fl oz
list $5.50
msrp $9.99

7 92850 00450 4

AWARD WINNER

Acne
Daily Moisturizing Lotion
2 oz
list $9.90
msrp $17.99

7 92850 00177 0

Acne
Maximum Strength Spot Treatment Cream
0.5 oz
list $7.15
msrp $12.99

7 92850 01387 2

Acne
Pore Refining Scrub
4 oz
list $5.50
msrp $9.99

7 92850 00179 4

Acne
Purifying Gel Cleanser
5 fl oz
list $5.50
msrp $9.99

7 92850 00181 7

AWARD WINNER

Acne
Targeted Spot Treatment
0.26 fl oz
list $5.50
msrp $9.99

7 92850 00172 5

AWARD WINNER

Acne Herbal Complexion Stick
0.26 fl oz
list $4.40
msrp $7.99

7 92850 90864 2

Facial Cleanser
Soap Bark & Chamomile
6 oz
list $4.40
msrp $7.99

7 92850 88999 6

Facial
Cleansing Oil
6 fl oz
list $8.80
msrp $15.99

7 92850 89409 9

Peach & Willow Bark
Deep Pore Scrub
4 oz
list $4.40
msrp $7.99

7 92850 89199 9

Facial Cleanser
Orange Essence
4.3 oz
list $4.40
msrp $7.99

7 92850 06899 5

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AWARD WINNER

Herbal Complexion Stick
0.26 fl oz
list $4.40
msrp $7.99

7 92850 88799 2

AWARD WINNER

Complete Nourishment Facial Oil (in carton)
0.51 fl oz
list $11.00
msrp $19.99

7 92850 89804 2

Micellar Cleansing Water Coconut & Lotus
8 fl oz
list $5.50
msrp $9.99

7 92850 90832 1

Micellar Cleansing Water Rose
8 fl oz
list $5.50
msrp $9.99

7 92850 90834 5

Hydrating Face Sheet Mask 6 pc Display
list (display) $9.90
msrp $2.99

7 92850 90137 7

new!

Hydrating Face Sheet Mask with Watermelon 6 pc Display
list (display) $9.90
msrp $2.99

7 92850 90780 5

Detoxifying Charcoal Face Sheet Mask 6 pc Display
list (display) $9.90
msrp $2.99

7 92850 90214 5

Rejuvenating Eye Sheet Mask 6 pc Display
list (display) $9.90
msrp $2.99

7 92850 90139 1

Biocellulose Gel Mask Brightening 6 pc Display
list (display) $13.20
msrp $3.99

7 92850 90697 6

Biocellulose Gel Mask Renewing 6 pc Display
list (display) $13.20
msrp $3.99

7 92850 90694 5

Hydrogel Eye Mask Renewing 6 pc Display
list (display) $13.20
msrp $3.99

7 92850 90703 4

Hydrating Overnight Mask
2.5 oz
list $8.25
msrp $14.99

7 92850 90488 0

Hydrating Overnight Mask 6 pc Display
.5 oz
list (display) $11.58
msrp $3.49

7 92850 90490 3

Hydrating Facial Mist
5 fl oz
list $7.15
msrp $12.99

7 92850 90512 2

Hydrating Stick
1.1 oz
list $7.15
msrp $12.99

7 92850 90517 7

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Detoxifying
Clay Mask
2.5 oz
list $8.25
msrp $14.99

7 92850 90459 0

Detoxifying
Clay Mask
6 pc Display
.57 oz
list (display) $11.58
msrp $3.49

7 92850 90453 8

Exfoliating
Clay Mask
2.5 oz
list $8.25
msrp $14.99

7 92850 90461 3

Exfoliating
Clay Mask
6 pc Display
.57 oz
list (display) $11.58
msrp $3.49

7 92850 90456 9

Facial Cleansing
Towelettes
Cucumber & Sage
3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 01812 9

AWARD WINNER

Facial Cleansing
Towelettes
Pink Grapefruit
3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 01814 3

AWARD WINNER

Facial Cleansing
Towelettes
Sensitive
3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 01677 4

Facial Cleansing
Towelettes
Cucumber & Sage
8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 89649 9

Facial Cleansing
Towelettes
Pink Grapefruit
8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 90028 8

Facial Cleansing
Towelettes
Sensitive
8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 90029 5

AWARD WINNER

Facial Cleansing
Towelettes
White Tea
3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 01444 2

Facial Cleansing
Towelettes
White Tea
8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 01673 6

new!

Facial Cleansing
Towelettes
Acne (Pink Grapefruit)
30 count
list $3.30
msrp $7.99

7 92850 90863 5

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★ AWARD WINNER

Micellar Makeup Removing Towelette Coconut & Lotus 3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 89995 7

Micellar Makeup Removing Towelette Coconut & Lotus 8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 90402 6

Micellar Makeup Removing Towelette Rose 3 pc Display
30 count
list (display) $9.90
msrp $5.99

7 92850 90836 9

Micellar Makeup Removing Towelette Rose 8 pc Display
10 count
list (display) $13.20
msrp $2.99

7 92850 90839 0

BB Cream w/SPF 15 Light
1.7 oz
list $8.25
msrp $14.99

7 92850 89374 0

BB Cream w/SPF 15 Light/Medium
1.7 oz
list $8.25
msrp $14.99

7 92850 89375 7

BB Cream w/SPF 15 Medium
1.7 oz
list $8.25
msrp $14.99

7 92850 89376 4

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Flavor Crystals
Lip Balm
Red Raspberry
Refill Pack
0.16 oz
list $2.20
msrp $3.99

7 92850 89706 9

Flavor Crystals
Lip Balm
Red Raspberry
12pc Display
list (display) $26.40
msrp $3.99

7 92850 89706 9

Flavor Crystals
Lip Balm
Red Raspberry
Blister Box
list $2.20
msrp $3.99

7 92850 89712 0

Flavor Crystals
Lip Balm
Sweet Orange
Refill Pack
0.16 oz
list $2.20
msrp $3.99

7 92850 89704 5

Flavor Crystals
Lip Balm
Sweet Orange
12pc Display
list (display) $26.40
msrp $3.99

7 92850 89704 5

Flavor Crystals
Lip Balm
Sweet Orange
Blister Box
list $2.20
msrp $3.99

7 92850 89710 6

Flavor Crystals
Lip Balm
Tropical Pineapple
Refill Pack
0.16 oz
list $2.20
msrp $3.99

7 92850 89708 3

Flavor Crystals
Lip Balm
Tropical Pineapple
12pc Display
list (display) $26.40
msrp $3.99

7 92850 89708 3

Flavor Crystals
Lip Balm
Tropical Pineapple
Blister Box
list $2.20
msrp $3.99

7 92850 89714 4

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AWARD WINNER

Lip Balm Beeswax Tube Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 11099 1

Lip Balm Beeswax Tube 36 pc Display
list (display) $71.64
msrp $3.59

7 92850 11099 1

Lip Balm Beeswax Tube Blister Box
list $1.99
msrp $3.59

7 92850 14099 8

Lip Balm Beeswax Tube Blister Box 2 Pack
list $3.49
msrp $6.29

7 92850 15599 2

Lip Balm All-Weather SPF 15 Refill Pack
0.15 oz
list $2.42
msrp $4.39

7 92850 90010 3

Lip Balm All-Weather SPF 15 12 pc Display
list (display) $29.04
msrp $4.39

7 92850 90010 3

Lip Balm All-Weather SPF 15 Blister Box
list $2.42
msrp $4.39

7 92850 90013 4

Lip Balm All-Weather SPF 15 Blister Box 2 Pack
list $4.20
msrp $7.59

7 92850 90269 5

AWARD WINNER

Lip Balm Coconut & Pear Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 02500 4

Lip Balm Coconut & Pear 12 pc Display
list (display) $23.88
msrp $3.59

7 92850 02500 4

Lip Balm Coconut & Pear Blister Box
list $1.99
msrp $3.59

7 92850 02530 1

Lip Balm Coconut & Pear Blister Box 2 Pack
list $3.49
msrp $6.29

7 92850 89698 7

Lip Balm Cucumber Mint Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 90093 6

Lip Balm Cucumber Mint 12 pc Display
list (display) $23.88
msrp $3.59

7 92850 90093 6

Lip Balm Cucumber Mint Blister Box
list $1.99
msrp $3.59

7 92850 90095 0

Lip Balm Cucumber Mint Blister Box 2 Pack
list $3.49
msrp $6.29

7 92850 90432 3

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Lip Balm
Ginger Lime
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 90114 8

Lip Balm
Ginger Lime
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 90114 8

Lip Balm
Ginger Lime
Blister Box
list $1.99
msrp $3.59

7 92850 90116 2

new!
Lip Balm
Hemp
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 90845 1

new!
Lip Balm
Hemp
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 90845 1

new!
Lip Balm
Hemp
Blister Box
list $1.99
msrp $3.59

7 92850 90847 5

new!
Lip Balm
Hemp
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 90852 9

AWARD WINNER
Lip Balm
Honey
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 13699 1

Lip Balm
Honey
36 pc Display
list (display) $71.64
msrp $3.59

7 92850 13699 1

Lip Balm
Honey
Blister Box
list $1.99
msrp $3.59

7 92850 14699 0

Lip Balm
Mango
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 00740 6

Lip Balm
Mango
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 00740 6

Lip Balm
Mango
Blister Box
list $1.99
msrp $3.59

7 92850 00741 3

Lip Balm
Mango
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 01210 3

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Lip Balm
Medicated
Refill Pack
0.15 oz
list $2.42
msrp $4.39

7 92850 02730 5

Lip Balm
Medicated
12 pc Display
list (display) $29.04
msrp $4.39

7 92850 02730 5

Lip Balm
Medicated
Blister Box
list $2.42
msrp $4.39

7 92850 02912 5

Lip Balm
Medicated
Blister Box
2 Pack
list $4.20
msrp $7.59

7 92850 02914 9

AWARD WINNER

Lip Balm
Pink Grapefruit
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 01450 3

Lip Balm
Pink Grapefruit
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 01450 3

Lip Balm
Pink Grapefruit
Blister Box
list $1.99
msrp $3.59

7 92850 01452 7

Lip Balm
Pink Grapefruit
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 01454 1

AWARD WINNER

Lip Balm
Pomegranate
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 15799 6

Lip Balm
Pomegranate
36 pc Display
list (display) $71.64
msrp $3.59

7 92850 15799 6

Lip Balm
Pomegranate
Blister Box
list $1.99
msrp $3.59

7 92850 16499 4

Lip Balm
Pomegranate
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 21599 3

Lip Balm
Strawberry
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 89768 7

Lip Balm
Strawberry
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 89768 7

Lip Balm
Strawberry
Blister Box
list $1.99
msrp $3.59

7 92850 89769 4

Lip Balm
Strawberry
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 89771 7

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Lip Balm
Ultra Conditioning
Refill Pack
0.15 oz
list $2.42
msrp $4.39

7 92850 01220 2

Lip Balm
Ultra Conditioning
12 pc Display
list (display) $29.04
msrp $4.39

7 92850 01220 2

Lip Balm
Ultra Conditioning
Blister Box
list $2.42
msrp $4.39

7 92850 01222 6

Lip Balm
Ultra Conditioning
Blister Box
2 Pack
list $4.20
msrp $7.59

7 92850 01224 0

Lip Balm
Vanilla Bean
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 02671 1

Lip Balm
Vanilla Bean
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 02671 1

Lip Balm
Vanilla Bean
Blister Box
list $1.99
msrp $3.59

7 92850 02675 9

Lip Balm
Vanilla Bean
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 89697 0

Lip Balm
Wild Cherry
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 02673 5

Lip Balm
Wild Cherry
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 02673 5

Lip Balm
Wild Cherry
Blister Box
list $1.99
msrp $3.59

7 92850 02677 3

Lip Balm
Wild Cherry/
Vanilla Bean Combo
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 89213 2

new!
Lip Balm
Watermelon
Refill Pack
0.15 oz
list $1.99
msrp $3.59

7 92850 90678 5

new!
Lip Balm
Watermelon
12 pc Display
list (display) $23.88
msrp $3.59

7 92850 90678 5

new!
Lip Balm
Watermelon
Blister Box
list $1.99
msrp $3.59

7 92850 90680 8

new!
Lip Balm
Watermelon
Blister Box
2 Pack
list $3.49
msrp $6.29

7 92850 90685 3

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Lip Balm
Coconut & Pear/
Mango Combo
2 Pack
Blister Box
list $3.49
msrp $6.29

7 92850 02577 6

Lip Balm 4 Pack
Beeswax Tube
Blister Box
list $6.05
msrp $10.99

7 92850 01198 4

Lip Balm 4 Pack
Best of Burt's
Blister Box
(Beeswax, Strawberry,
Coconut & Pear, Vanilla Bean)
list $6.05
msrp $10.99

7 92850 89971 1

Lip Balm 4 Pack
Superfruit
Blister Box
(Pink Grapefruit, Mango,
Coconut & Pear, Pomegranate)
list $6.05
msrp $10.99

7 92850 02578 3

new!
Lip Balm 4 Pack
Blister Box
(Beeswax, Cucumber Mint,
Coconut & Pear, Vanilla Bean)
list $6.05
msrp $10.99

7 92850 90899 4

AWARD WINNER

Lip Treatment
Overnight Lip
Intensive Treatment
Blister Box
list $4.95
msrp $8.99

7 92850 90160 5

Lip Treatment
Overnight Lip
Intensive Treatment
4 pc Display
list (display) $19.80
msrp $8.99

7 92850 90160 5

Lip Treatment
Conditioning Lip Scrub
Blister Box
list $4.95
msrp $8.99

7 92850 90165 0

Lip Treatment
Conditioning Lip Scrub
4 pc Display
list (display) $19.80
msrp $8.99

7 92850 90165 0

Hydrating Lip Oil
Passion Fruit
4 pc Display
0.27 fl oz
list (display) $13.20
msrp $5.99

7 92850 90477 4

Hydrating Lip Oil
Almond
4 pc Display
0.27 fl oz
list (display) $13.20
msrp $5.99

7 92850 90465 1

Lip Balm
Beeswax Tin
36 pc Display
0.30 oz
list (display) $71.64
msrp $3.59

7 92850 10999 5

Lip Balm
Beeswax Tin
Refill Pack
0.30 oz
list $1.99
msrp $3.59

7 92850 10999 5

Lip Treatment
Lip Mask
6 pc Display
list (display) $9.90
msrp $2.99

7 92850 90212 1

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Lip Butter
Lavender & Honey
0.16 oz
list $2.42
msrp $4.39

7 92850 90239 8

Lip Butter
Lavender & Honey
9 pc Display
list (display) $21.78
msrp $4.39

7 92850 90239 8

Lip Butter
Lavender & Honey
Blister
list $2.42
msrp $4.39

7 92850 90251 0

Lip Butter
Orange Blossom & Pistachio
0.16 oz
list $2.42
msrp $4.39

7 92850 90237 4

Lip Butter
Orange Blossom & Pistachio
9 pc Display
list (display) $21.78
msrp $4.39

7 92850 90237 4

Lip Butter
Orange Blossom & Pistachio
Blister
list $2.42
msrp $4.39

7 92850 90246 6

Lip Butter
Rosemary & Lemon
0.16 oz
list $2.42
msrp $4.39

7 92850 90243 5

Lip Butter
Rosemary & Lemon
9 pc Display
list (display) $21.78
msrp $4.39

7 92850 90243 5

Lip Butter
Rosemary & Lemon
Blister
list $2.42
msrp $4.39

7 92850 90253 4

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Tinted Lip Oil
#604 - Caramel Cloud
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89809 7

Tinted Lip Oil
#621 - Crimson Breeze
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89808 0

Tinted Lip Oil
#630 - Misted Plum
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89810 3

Tinted Lip Oil
#625 - Rustling Rose
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89811 0

Tinted Lip Oil
#612 - Showering Sunset
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89812 7

Tinted Lip Oil
#613 - Whispering Orchid
0.04 fl oz
list $4.95
msrp $8.99

7 92850 89813 4

Tinted Lip Oil Assorted
18 pc Shelf Ready Display
(3 of each shade)
list (display) $89.10
msrp $8.99

10792850898629
(case upc)

Glossy Lipstick
#518 - Blush Ripple
0.12 oz
list $4.95
msrp $8.99

7 92850 90003 5

Glossy Lipstick
#503 - Nude Mist
0.12 oz
list $4.95
msrp $8.99

7 92850 90001 1

Glossy Lipstick
#504 - Nude Rain
0.12 oz
list $4.95
msrp $8.99

7 92850 90007 3

Glossy Lipstick
#505 - Peony Dew
0.12 oz
list $4.95
msrp $8.99

7 92850 89997 1

Glossy Lipstick
#517 - Pink Pool
0.12 oz
list $4.95
msrp $8.99

7 92850 90005 9

Glossy Lipstick
#516 - Rose Falls
0.12 oz
list $4.95
msrp $8.99

7 92850 89999 5

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Satin Lipstick
#501 - Blush Basin
0.12 oz
list $4.95
msrp $8.99

7 92850 89437 2

Satin Lipstick
#514 - Brimming Berry
0.12 oz
list $4.95
msrp $8.99

7 92850 89438 9

Satin Lipstick
#522 - Crimson Coast
0.12 oz
list $4.95
msrp $8.99

7 92850 89825 7

Satin Lipstick
#513 - Doused Rose
0.12 oz
list $4.95
msrp $8.99

7 92850 89827 1

Satin Lipstick
#512 - Fuchsia Flood
0.12 oz
list $4.95
msrp $8.99

7 92850 89439 6

Satin Lipstick
#510 - Iced Iris
0.12 oz
list $4.95
msrp $8.99

7 92850 89440 2

Satin Lipstick
#531 - Juniper Water
0.12 oz
list $4.95
msrp $8.99

7 92850 89441 9

Satin Lipstick
#530 - Lily Lake
0.12 oz
list $4.95
msrp $8.99

7 92850 89442 6

Satin Lipstick
#511 - Magenta Rush
0.12 oz
list $4.95
msrp $8.99

7 92850 89443 3

Satin Lipstick
#500 - Nile Nude
0.12 oz
list $4.95
msrp $8.99

7 92850 89444 0

Satin Lipstick
#533 - Orchid Ocean
0.12 oz
list $4.95
msrp $8.99

7 92850 89823 3

Satin Lipstick
#521 - Ruby Ripple
0.12 oz
list $4.95
msrp $8.99

7 92850 89445 7

Satin Lipstick
#532 - Russet River
0.12 oz
list $4.95
msrp $8.99

7 92850 89446 4

Satin Lipstick
#520 - Scarlet Soaked
0.12 oz
list $4.95
msrp $8.99

7 92850 89447 1

Satin Lipstick
#502 - Suede Splash
0.12 oz
list $4.95
msrp $8.99

7 92850 89448 8

Satin Lipstick
#523 - Sunset Cruise
0.12 oz
list $4.95
msrp $8.99

7 92850 89449 5

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Satin Lipstick
#515 - Tulip Tide
0.12 oz
list $4.95
msrp $8.99

7 92850 89450 1

Satin Lipstick
#524 - Wine Wave
0.12 oz
list $4.95
msrp $8.99

7 92850 89821 9

Lip Shimmer
Apricot
0.09 oz
list $2.75
msrp $4.99

7 92850 02313 0

Lip Shimmer
Caramel
0.09 oz
list $2.75
msrp $4.99

7 92850 00122 0

Lip Shimmer
Champagne
0.09 oz
list $2.75
msrp $4.99

7 92850 37099 9

Lip Shimmer
Cherry
0.09 oz
list $2.75
msrp $4.99

7 92850 01594 4

AWARD WINNER

Lip Shimmer
Fig
0.09 oz
list $2.75
msrp $4.99

7 92850 40399 4

Lip Shimmer
Grapefruit
0.09 oz
list $2.75
msrp $4.99

7 92850 02315 4

Lip Shimmer
Guava
0.09 oz
list $2.75
msrp $4.99

7 92850 38399 9

Lip Shimmer
Peony
0.09 oz
list $2.75
msrp $4.99

7 92850 00121 3

Lip Shimmer
Plum
0.09 oz
list $2.75
msrp $4.99

7 92850 01596 8

Lip Shimmer
Rhubarb
0.09 oz
list $2.75
msrp $4.99

7 92850 37399 0

Lip Shimmer
Strawberry
0.09 oz
list $2.75
msrp $4.99

7 92850 01590 6

Lip Shimmer
Watermelon
0.09 oz
list $2.75
msrp $4.99

7 92850 37499 7

AWARD WINNER

Lip Shimmer Assorted
96 pc Shelf Ready Display
(8 each of 12 shades)
list (display) $264.00

20792850025749
(case upc)

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Gloss Lip Crayon
#432 - Bordeaux Vines
0.10 oz
list $4.95
msrp $8.99

7 92850 89660 4

Gloss Lip Crayon
#401 - Outback Oasis
0.10 oz
list $4.95
msrp $8.99

7 92850 89661 1

Gloss Lip Crayon
#421 - Pacific Coast
0.10 oz
list $4.95
msrp $8.99

7 92850 89662 8

Gloss Lip Crayon
#413 - Pink Lagoon
0.10 oz
list $4.95
msrp $8.99

7 92850 89663 5

Gloss Lip Crayon
#412 - Santorini Sunrise
0.10 oz
list $4.95
msrp $8.99

7 92850 89664 2

Gloss Lip Crayon
#431 - Tahitian Sunset
0.10 oz
list $4.95
msrp $8.99

7 92850 89665 9

AWARD WINNER

Gloss Lip Crayon
Assorted
18 pc Shelf Ready Display
(3 of each shade)
list (display) $89.10
msrp $8.99

10792850898605
(case upc)

Matte Lip Crayon
#423 - Carolina Coast
0.11 oz
list $4.95
msrp $8.99

7 92850 02820 3

Matte Lip Crayon
#429 - Hawaiian Smolder
0.11 oz
list $4.95
msrp $8.99

7 92850 02810 4

Matte Lip Crayon
#435 - Napa Vineyard
0.11 oz
list $4.95
msrp $8.99

7 92850 02800 5

Matte Lip Crayon
#417 - Niagara Overlook
0.11 oz
list $4.95
msrp $8.99

7 92850 02830 2

Matte Lip Crayon
#411 - Redwood Forest
0.11 oz
list $4.95
msrp $8.99

7 92850 02840 1

Matte Lip Crayon
#405 - Sedona Sands
0.11 oz
list $4.95
msrp $8.99

7 92850 02850 0

AWARD WINNER

Matte Lip Crayon
Assorted
18 pc Shelf Ready Display
(3 of each shade)
list (display) $89.10
msrp $8.99

20792850028030
(case upc)

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Lip Gloss
#203 - Autumn Haze
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02000 9

Lip Gloss
#251 - Evening Glow
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02010 8

Lip Gloss
#212 - Harvest Time
0.2 fl oz
list $4.95
msrp $8.99

7 92850 89224 8

Lip Gloss
#263 - Nearly Dusk
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02070 2

Lip Gloss
#227 - Ocean Sunrise
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02090 0

Lip Gloss
#233 - Rosy Dawn
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02050 4

Lip Gloss
#206 - Solar Eclipse
0.2 fl oz
list $4.95
msrp $8.99

7 92850 89223 1

Lip Gloss
#239 - Spring Splendor
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02020 7

Lip Gloss
#269 - Starry Night
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02100 6

Lip Gloss
#245 - Summer Twilight
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02110 5

Lip Gloss
#221 - Sunny Day
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02060 3

Lip Gloss
#215 - Sweet Sunset
0.2 fl oz
list $4.95
msrp $8.99

7 92850 02080 1

Lip Gloss Assorted
36 pc Shelf Ready Display
(3 of each shade)
list (display) $178.20
msrp $8.99

10792850892702
(case upc)

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Lip Shine
#020 - Blush
0.5 oz
list $3.85
msrp $6.99

7 92850 02004 7

Lip Shine
#013 - Peachy
0.5 oz
list $3.85
msrp $6.99

7 92850 89219 4

AWARD WINNER

Lip Shine
#050 - Pucker
0.5 oz
list $3.85
msrp $6.99

7 92850 02024 5

Lip Shine
#060 - Smooch
0.5 oz
list $3.85
msrp $6.99

7 92850 02014 6

Lip Shine
#016 - Spontaneity
0.5 oz
list $3.85
msrp $6.99

7 92850 89226 2

Lip Shine
#010 - Whisper
0.5 oz
list $3.85
msrp $6.99

7 92850 02034 4

Lip Shine Assorted
18 pc Shelf Ready Display
(3 of each shade)
list (display) $69.30
msrp $6.99

10792850892719
(case upc)

Tinted Lip Balm
Hibiscus
0.15 oz
list $2.75
msrp $4.99

7 92850 89462 4

Tinted Lip Balm
Pink Blossom
0.15 oz
list $2.75
msrp $4.99

7 92850 89465 5

AWARD WINNER

Tinted Lip Balm
Red Dahlia
0.15 oz
list $2.75
msrp $4.99

7 92850 89464 8

AWARD WINNER

Tinted Lip Balm
Rose
0.15 oz
list $2.75
msrp $4.99

7 92850 89466 2

Tinted Lip Balm
Sweet Violet
0.15 oz
list $2.75
msrp $4.99

7 92850 89467 9

Tinted Lip Balm
Zinnia
0.15 oz
list $2.75
msrp $4.99

7 92850 89463 1

Tinted Lip Balm Assorted
24 pc Shelf Ready Display
(4 of each shade)
list (display) $66.00
msrp $4.99

10792850895185
(case upc)

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new!
Mini
Facial Cleanser
Sensitive
1 oz
list $1.65
msrp $2.99

7 92850 90915 1

new!
Mini
Moisturizing Cream
Sensitive
0.5 oz
list $2.75
msrp $4.99

7 92850 90914 4

new!
Mini
Moisturizing Cream
Renewal
0.5 oz
list $3.30
msrp $5.99

7 92850 90913 7

Mini
Burt's Bees Baby™
Nourishing Lotion
Original
1 oz
list $1.09
msrp $1.99

7 92850 02330 7

Mini
Burt's Bees Baby™
Shampoo & Wash
Original
1.8 fl oz
list $1.19
msrp $1.99

7 92850 02332 1

Mini
Coconut Foot Cream
0.75 oz
list $1.09
msrp $1.99

7 92850 02337 6

Mini
Milk & Honey
Body Lotion
1 oz
list $1.09
msrp $1.99

7 92850 00920 2

Mini
Intense Hydration
Cream Cleanser
0.75 oz
list $1.09
msrp $1.99

7 92850 01860 0

Mini
Intense Hydration
Day Lotion
0.25 oz
list $1.09
msrp $1.99

7 92850 01862 4

Mini
Soap Bark
Deep Cleansing Cream
0.75 oz
list $1.09
msrp $1.99

7 92850 02335 2

Mini
Shea Butter
Hand Repair Cream
0.5 oz
list $1.38
msrp $2.49

7 92850 02336 9

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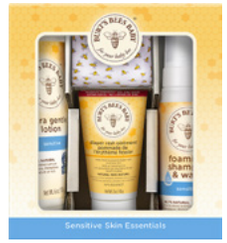
Essential Burt's Bees Kit
list $7.00
msrp $9.99

7 92850 00916 5

Tips and Toes Kit
list $7.15
msrp $12.99

7 92850 00912 7



new!
Burt's Bees Baby™ Sensitive Skin Essentials Gift
list $13.75
msrp $24.99

7 92850 90924 3

Burt's Bees Baby™ Sweet Memories Gift
list $13.75
msrp $19.99

7 92850 89248 4

Burt's Bees Baby™ Getting Started Kit
list $7.15
msrp $12.99

7 92850 00913 4

Men's Aftershave
2.5 fl oz
list $4.40
msrp $7.99

7 92850 58899 8

Men's Shave Cream
6 oz
list $4.40
msrp $7.99

7 92850 56999 7

Res-Q Ointment Blister Box
0.60 oz
list $5.00
msrp $9.99

7 92850 77699 9

Res-Q Ointment 24 pc Display
0.60 oz
list (display) $120.00
msrp $9.99

7 92850 77599 2

After Sun Soother
6 fl oz
list $5.50
msrp $9.99

7 92850 19499 1

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4x6 Fishbowl
Assorted
BB #: 01214-10
*ships empty

Lip Balm Spinner
(36 pcs; up to 3 SKUs)
BB #: 02932-20
*ships empty

20792850029327
(case upc)

Lip Balm Cash Wrap Display
Part#: 01386-10
*ships empty

10792850013862
(case upc)

Lip Lodge Lip Balm Display
Part#: 02492-20
*ships empty

10792850009339
(case upc)

Plastic Clip Strip
Holds 12 lip balm blisters
BB #: PM-056

*ships empty

10792850156002
(case upc)

Magnetic Lip Balm
Clip Strip
Assorted (14 pcs)
BB #: 01736-20

*ships empty

20792850017362
(case upc)

Lip Factice
Lip Balm 3-Tier Display
Part#: CS-BEES-3144

*ships empty

10792850019130
(case upc)

Metal Clip Strip
Holds 12 pcs
BB #: CS-BEES-3189

*ships empty

National Sheet Mask Display
BB #: 08173-20
*ships empty

10858280006799
(case upc)

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